

Template for Economic & Infrastructure Windows

LOAN PROPOSAL UNDER E&I Windows NEW RELATIONSHIP – PROPOSAL FOR APPROVAL OF CREDIT FACILITIES

Basic Information Sheet

Name	
Constitution	XXXXXXXXXXXXXXXXXX
Details of Project Proponents with Addresses and Contact Numbers /email IDs	1. 2.
Name of the Directors/Partners	1. XXXX XXXX (PAN No :XXXXXX) (DoB : XXXXXX) 2. XXXX XXXX (PAN No :XXXXXXXX) (DoB : XXXXXX) 3. 4. 5.
Line of Activity	
Industry	
External Rating	
Internal Rating/Scoring	
CIBIL or Credit Information Bureau Credit Score - Company	
CIBIL or Credit Information Bureau Credit Score - Individual	
Group	NA
Priority Sector	NA
Business Committee	
Credit & Risk Committee	
Relationship	New / Existing
Nature of Funding Arrangement	Co-Financing with XXXXXX

Request & Rationale

Presently XXXX is enjoying credit limits (working capital etc limits) from XXXX XXXX Banks/FIs and the proposed limits from SDF under Co-Financing arrangement are as under –

Facility	Proposed by SDF	Proposed by Co-Fun	Existing			Proposed Total	Security
			Bank 1	Bank2	Bank3		
Fund Based							
Cash Credit							
Foreign Currency Loan							
Derivative – IRS (PFE)	-	-	-	-			
Cash Backed							
Forward Cover Limit							
Total Credit Exposure							

PROJECT BACKGROUND

- Brief about the Project Proposal
- Feasibility investigation (Technical & Economical)

Technical Feasibility Study covers the following aspects:

- Location of the project
 - Lay-out of the Plant
 - Size of the Plant
 - Factory construction
 - Manufacturing process / Technology
 - Process Design
 - Product Design
 - Scale of Operation
 - Infrastructural facilities
- Economic Feasibility Study, therefore, concerns itself with matching of economic resources with the physical requirements of a project and determining the viability of investment therein
- Assembling the proposition
- The Cost of the Project would broadly include: (a) L&B (b) P&M (c) Misc. Fixed Assets (d) Technical Know-how, Engg. & Consultancy fees (e) Preliminary and Pre-operative expenses (f) Provision for contingencies (g) Margin on WC Limits
- Financing the proposition
- Setting up of a project involves acquisition of Fixed Assets which facilitate the process of production. Fixed Assets have a relatively longer life and are generally not meant for resale. They are required to be retained over a period of time to exploit their productive potential. C/A go through the operating cycle of RM, WIP and FG, which when sold bring in cash. This cycle is generally completed in a short period of less than one year.

Keeping the foregoing in view, the promoter will explore the financial feasibility of the project by examining

- a) The possible long term sources of finance
 - i. The aggregate amount of finance raised for financing a project is referred to as Capital, comprising two components – (a) Owned Capital and (b) Borrowed Capital.
 - ii. The other sources of long term funds are: (a) Capital Subsidy applicable to projects coming up in certain notified backward areas, and (b) Interest free sales tax loans offered by State Governments.
- b) The feasible financial leverage.
 - i. After considering availability of long terms sources of finance, the promoter will decide about a suitable financial structure for the Company.
 - ii. It will depend upon the financial leverage envisaged in the combination of sources of finance under the two categories, viz., Owned Capital and Borrowed Capital.
 - iii. Few projects can be financed entirely by equity or debt.
 - iv. The divergent interests of debt and equity are brought into alignment by the concept of Debt / Equity gearing which determines the level of debt that can be supported by a given quantum of equity.
 - v. For this purpose, Debt means Funded Debt including all term liabilities and equity will include Share Capital and retained earnings, if available.
 - vi. No standard D/E Ratio can be prescribed
- c) The expected return on the investment
 - i. The amount invested in a project can be recouped through annual cash flows, over a period of time.
 - ii. In arriving at a financial plan for the project, a promoter will examine the attractiveness of the project, *vis-à-vis* alternative sources of investment.
 - iii. The process which assists the management in such a task is collectively known as 'Capital Investment Evaluation'.

Capital Investment through :

 - Pay-back Method
 - Net Terminal Surplus Method
 - Excess Present Value Method
 - Internal Rate of Return Method

Cost & Means of Finance of the said project/CAPEX is as under-

Cost	Already Incurred	To Be Incurred	Total
Land	XXXXX	XXXXX	XXXXX
Building	XXXXX	XXXXX	XXXXX
New Machine/Equipment	XXXXX	XXXXX	XXXXX
Furnishing	XXXXX	XXXXX	XXXXX
Total	XXXXX	XXXXX	XXXXX

USD in Million

Means of Finance	Already Incurred	To Be Incurred	Total
Term Loans from XXXX purchase of New Machine	XXXXX	XXXXX	XXXXX
Quasi Capital	XXXXX	XXXXX	XXXXX
Internal Accruals	XXXXX	XXXXX	XXXXX
Others	XXXXX	XXXXX	XXXXX
Total	XXXXX	XXXXX	XXXXX

BANKING AND CREDIT HISTORY

Existing BANKING arrangement: XXXX is availing following facilities from XXXX XXXX Bank, _____ vide sanction letter # _____ dated _____.

Working Capital

(USD. in Million)

Name of XXXX	Facility	Limits	Limit	(%)	Overdue, if	ROI/ Commission

Term Loan details with Other Banks:

XXXX is availing Loan from various financial institutions. Details are mentioned below:

Name of Financer	Loan Amount	Type of Loan	Sanction on	Monthly Repayment/EMI	Tenor in Months	O/s as on	Last Instalment Date

SECURITY

Security Template:

DETAILS OF SECURITIES OFFERED

<p>Primary Security: First and exclusive charge on Immovable Fixed assets of the XXXX mentioned below (Except the assets financed from other XXXXs , NBFC and Vehicle Loans) both present and future.</p>	<p>Total Current Assets of USD _____ Million and Fixed Assets of USD _____ Million as on 31.03.20...</p>
<p>Collateral Security: Equitable Mortgage of following properties :</p> <p>Address :XXXXXXXXXXXXXXXXXXXX Type :..... Owner : XXXX XXXX & XXXX XXXX Area :XXXXXXXXXXXXXXXXXXXX Usage :.....</p> <p>Total Value of collateral Personal Guarantees of all the directors /shareholder and property owners which necessarily include personal guarantee of :</p> <p>(i) Mr. XXXX XXXX (ii) Mrs.XXXX XXXX</p>	<p>USD _____</p> <p>USD _____</p>

* Value as per the empanelled Valuers – Valuer 1 _____ & Valuer 2 _____

PROPOSAL SNAPSHOT

Background of Proponent & Management

The Company:

Promoters/Management:

Shareholding Pattern as on

Shareholder Name	Type of Shares	No of Shares Held	Amount Per Share	Amount	% of Share Holding

Board of Directors as on 31.03.201xxxxx:

Name	Designation	Date of Joining	Contact Details
Mrs XXXX XXXX			

Business Model- An Overview

Business Model: M/s XXXX Incorporated

Manufacturing Details

Machinery Details

Marketing & distribution network:

Product Line of the XXXX

XXXX is into the manufacturing of Engineering Goods. Products manufactured by the XXXX are as under :-

Products	Type	Size	Material
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Key Suppliers:

USD in Million

Name of Supplier	Products Purchased	Relationship vintage since	Purchases During FY'	Contact Person Details
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Key Customers:

USD in Million

Name of Customers	Products Sold	Relationship vintage since	Sales During FY'	Contact Person Details
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BRIEF FINANCIAL

Name of the Borrower : XXXX					
					USD. In Million
Parameter	Year 1	Year 2	Year 3	Year 4	Year 5
	Audited	Audited	Audited	Estimates	Projection
No. of months	12	12	12	12	12
Profitability Analysis					
Net Sales	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
Other Operating income	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
Total Operating Income	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
Gross Profit	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
EBIDTA	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
Depreciation/ Amortisation	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
Interest	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
PBT	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
Tax	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
PAT	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX

Balance Sheet Analysis					
Gross Fixed Assets (net of revaln rese)	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
Net Fixed Assets	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
TNW	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
ATNW	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX
Total Debt (int. bearing debt)					

INTERIM PERFORMANCE – SALES

	CFY	PFY	Variation %
April	XXXX	XXXX	XXXX
May	XXXX	XXXX	XXXX
June	XXXX	XXXX	XXXX
July	XXXX	XXXX	XXXX
August	XXXX	XXXX	XXXX
XXXX	XXXX	XXXX	XXXX
XXXX	XXXX	XXXX	XXXX
XXXX	XXXX	XXXX	XXXX
Total	XXXX	XXXX	XXXX